

Direct Sales of Communication Optical Cables



Article Overview

Leading direct sales manufacturers of communication optical cables include OCC, Corning, Prysmian Group, CommScope, and several specialized German and Asian suppliers, offering high-performance fiber optic solutions for diverse applications.

Key Manufacturers

1. Optical Cable Corporation (OCC) OCC is a U.S.-based manufacturer specializing in fiber optic and copper cables for broadcast, enterprise, industrial, and data center applications. They provide direct sales and turnkey solutions, including SMPTE cables, deployable buffer systems, and military-grade tactical fiber optic cables. OCC emphasizes durability, high performance, and rapid delivery, with a 25-year MDIS warranty on many products, making them suitable for demanding environments and large-scale projects . 2. Corning Inc. Corning is a global leader in optical fiber technology, known for its SMF-28® single-mode fiber, widely used in long-distance telecommunications. They offer direct sales and OEM solutions, focusing on high-quality, low-loss fibers for telecom, data centers, and FTTH networks . 3. Prysmian Group Prysmian Group, headquartered in Italy, is the world's largest cable manufacturer. They provide a broad range of fiber optic cables, including submarine, backbone, and FTTx solutions. Their direct sales model supports large infrastructure projects and complex installations, with a focus on reliability and long-distance communication systems . 4. CommScope CommScope delivers fiber optic solutions for enterprise networks, data centers, and telecom systems. Their products include rollable ribbon fiber, pre-terminated assemblies, and 5G integration solutions. They...

Article Content

Fiber Optic Cable Inventory

OmniCable offers one of the industry's largest inventories of fiber optic cables and has launched a dedicated fiber program to support

Fiber Optic Patch Cables for Sale | Cables on Demand

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Fiber Optic Cables: Digital Audio & Optical Cables – Best Buy

Shop Best Buy for fiber optic cables. Enhance your entertainment setup with high-quality audio and visuals with fiber connectors for

How to Sell Fiber Optic Cable in 2025

How To Sell Fiber Optic Cable Fiber optics are the backbone of telecommunication, industrial applications, aerospace, data centers,

Best 10 Fiber Optic Cable Manufacturers

Find reliable fiber optic cable manufacturers for your project. Compare 10 top-rated global suppliers including Corning,

Direct Attach Cables (DAC) & Active Optical Cables (AOC)

Whether you need high-performance AOC cables for long-term, high-capacity connections or cost-effective DAC cables for short,

OPTICAL CABLE Consignment and Direct Purchase Services

For over 21 years, our consignment and direct purchase programs have helped our clients recover more than \$650M from surplus

109 Fiber Optic Cable Manufacturers in 2026

This section provides an overview for fiber optic cables as well as their applications and principles. Also, please take a look at the list

Buy Networking Cables and Accessories

Shop premium quality Ethernet cables, and networking accessories at NewYork Cables. Reliable, high-performance solutions for

Fibre Optic Cables

Fibre Optic Cables @ Cables Direct Ltd A range of fibre optic networking cables consisting of OM1, OM2, OM3, OM4 and OS2 in

Top 15 Fiber Optic Manufacturers (2026 Global Ranking)

An authoritative 2026 guide to the top 15 fiber optic manufacturers — from Corning and Prysmian to Fujikura and LS Cable — with

Fiber Optic Cable Supplier

HWC is a leading distributor of telecommunication, communication & control cables including fiber optic, high speed data & Ethernet

Newyork Cables

Each Ethernet cable is designed to deliver fast and stable data transmission for residential, commercial, and industrial networks.

Fiber Optic Cables

CommScope designs and manufactures a comprehensive line of fiber optic cables—from outside plant to indoor/outdoor and fire

Fiber Optic Cable Suppliers Worldwide Bulk 2026

Discover the top fiber optic cable suppliers for 2026. Compare Corning, Prysmian, and ZTO FIBER CABLE. Learn about factory

FiberCables

FiberCables is a division of Ultra Spec Cable, Inc. which has been in operation since 1992. All of our cables are built to high

Fiber Optic Cable Supply | Buy Fiber Optic Products from The Most ...

Shop for fiber optic cables at Cables Plus USA, leader in fiber optic products supply offering high-quality products at the best value

Best Optical Cable Manufacturing Suppliers

Discover a curated list of global optical cable manufacturers specializing in fiber optics, high-speed data transmission, and custom

Fibre Optic Cables and Cabling Solutions

FS offers a wide range of fibre optic cables (2,000+ selections) with free cabling solution designs to satisfy data center, enterprise,

Fiber Optic Cable Manufacturer – ADSS · OPGW · OPPC for Power

Fiber optic cables for power lines are fiber optic cables installed on towers or poles of overhead transmission lines. ZMS

One-stop Optical Network Solution Provider | FiberMall

FiberMall provides leading solutions of fiber optic connectivity, factory direct delivery high quality, cost-effective optical transceivers,

Online Bulk Cable Company | CableWholesale

As a premier online bulk cable company, CableWholesale carries a large inventory of computer cables, USB, HDMI, fiber optic, VGA

Where Can I Sell Fiber Optic Cable

Where Can I Sell Fiber Optic Cable There can be many reasons for selling optic cables. Whether you have professional-grade fiber

Fiber Optic Cable Supplier, Distributor

Based in Silicon Valley, California Bay Area, Fosco has delivered expert optical solutions since 2001. We leverage a large inventory

Fiber Optic Cable Market Size, Forecasts Report 2026-2035

Fiber Optic Cable Market Size The fiber optic cable market was valued at USD 14.6 billion in 2025. The market is expected to grow

Fiber Optic Cables

FS provides multiple fiber optic cable types and cabling solutions proven in the demo scenario lab to ensure reliable high-speed

Bulk Fiber Optic Cables for Internet | CableWholesale

These cables specialize in quick data transfer over long distances, making them the go-to for many communications companies. The

Contact Us

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